



## Kenya Power

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*The Kenya Power & Lighting Co. Ltd.*  
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StimaPlaza, Kolobot Road

**Our Ref. KP1/9A.4/OT/TPT/03/20-21/JN/eo**

*11<sup>th</sup> November, 2020*

Dear Sir/Madam,

**ADDENDUM NO.1 - TENDER NO. KP1/9A.4/OT/TPT/03/20-21 FOR SUPPLY OF AUTOMOTIVE FUEL, KEROSENE, LUBRICANTS AND RELATED PRODUCTS THROUGH THE BIDDERS' RETAIL DISTRIBUTION NETWORK.**

**1. RELATIONSHIP WITH THE PRINCIPAL TENDER DOCUMENT.**

Save where expressly amended by the terms of this Addendum, the Principal Tender Document shall continue to be in full force and effect.

The provisions of this Addendum shall be deemed to have been incorporated in and shall be read as part of the Principal Tender Document.

**2. CLARIFICATIONS TO TENDER**

The following responses are made to clarifications sought on various issues in the Tender document for Supply of Automotive Fuel, Kerosene, Lubricants and Related Products through the Bidders Retail Distribution Network and shall be deemed to form the addendum.

No	QUERY	RESPONSE
1.	<p>In the Appendix to Instructions to Tenderers, the tender indicates that for firms to be eligible, they will be required to have an Electronic Fuelling system.</p> <p>However, some of the remote stations do not have the electronic fuelling card system. Does it mean they are not eligible to participate?</p>	<p>In areas where all the participating bidders lack the fuel cards, this requirement will not be considered during award of the depots.</p> <p>However, in areas where some bidders have the Electronic Fuelling system and some not, the bidders with the Electronic Fuelling System, will have an advantage at the award stage.</p>
2.	<p>In The Appendix to instructions to tenderers Item No. 5, the tender indicates that bidders are required to offer a discount (in Kshs. and Percentage %).</p> <p>Please clarify whether bidders are required to offer either in in Kshs. and Percentage %.</p>	<p>For Lubricants and related products, bidders are required to attach the prices with discount in whichever form, either in Kshs or Percentage.</p>

No	QUERY	RESPONSE
3.	When quoting for Lubricants, should one quote per Region?	Prices quoted shall serve across the whole country.
4.	The Tender Form in the tender document indicates a performance security of 10 % while the Appendix to Instructions to Tenderers Item No. 18 indicates 2%.  Please clarify.	The performance security shall be 2 % of the awarded value.
5.	Please clarify the requirement to have bidders to move/dispose the used lubricants.  We feel this should be handled as a separate tender.	KPLC requires that the awarded bidders will dispose of the used lubricants as and when required, the same way they do in the fuel outlets.
6.	What is the unit of measure for the distance coverage of the fuel outlet from the KP depot, is it google maps distance?	The distance will be determined by the odometer reading of the vehicle from the KP depot to the bidder fuel outlet.
7.	Are bidders who deal in Lubricants only eligible to participate?	Yes, they are eligible to participate.

### 3. DEADLINE FOR SUBMISSION OF TENDER

The closing date for the tender has been changed to 26<sup>th</sup> November 2020 from 19<sup>th</sup> November 2020.

All the other terms and conditions remain as per the tender document

Yours faithfully,

For: KENYA POWER & LIGHTING COMPANY LIMITED.

**DR. JOHN K. NGENO**  
**GENERAL MANAGER, SUPPLY CHAIN & LOGISTICS**